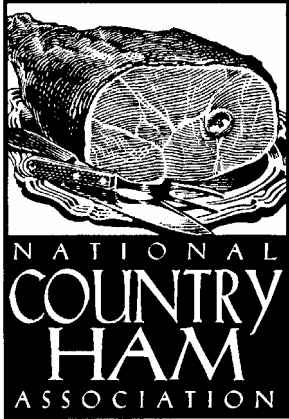


# The Real Squeal

An Affiliate of The American Association of Meat Processors, Inc.

Taste the Tradition



## National Country Ham Association 16th Annual Meeting

*The officers and Board of Directors of NCHA are committed to making NCHA an active and successful organization. Keep in mind that the Association is not a part of any state University, nor is it a part of FSIS/USDA. The association is for each of you, whether you are processors, wholesalers, distributors, or retailers. The Associations' purpose is to represent your viewpoint and to assist you in securing answers to the questions and problems you have in your daily country cured meats business.*


*If you are currently a member, GREAT! If not, NCHA's annual membership is a small investment to make, assisting you to continue in your survival and success in your cured-meats operation. When you, NCHA members, have contact with your fellow meat processors and suppliers, please pass along the enclosed membership application and encourage them to join YOUR association. Supplier members (associates) receive free advertisement space in "The Real Squeal", and as always feel free to contact the NCHA office for membership information to be forwarded to any prospective members.*

*We are excited about our upcoming meeting in Lexington, Kentucky on April 4-6, 2008 at the Hyatt Regency at Lexington Center. It is our intent to provide you with an informative array of speakers, topics, and activities at a very reasonable fee. Education is truly a life-long process; and as owners and managers, being informed becomes more critical each year. An added benefit will be the enjoyable fellowship with people in similar businesses. If you have never attended or seldom attend our meetings, I encourage you to be present April 4-6, 2008. It will be money well invested. Don't forget to bring your spouse. Spouse's can enjoy the Bluegrass regions attractions and a relaxing weekend. I look forward to seeing each of you in Lexington on April 4th.*

**Additional rules forms for the Country Ham competition are available at the NCHA office. Please request your copy if needed.**

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<p><i>"Quality people making quality pork products"</i></p>  <p><b>J.H. ROUTH PACKING CO.</b></p> <p>P.O. Box 2253 4413 W. Bogart Rd. Sandusky, Ohio 44870 (419) 626-2251 (419) 625-4782 FAX (800) 446-6759 (419) 609-0014 Home (419) 366-4728 Cell</p> <p>LARRY FABER Sales Manager</p>	<p><b>C.L. SEXTON BROKERAGE</b></p> <p>Fresh and Smoke Meat Sales</p> <p>Connie L. Sexton</p> <p>2651 S. Whitehorse Rd. Nashville, IN 47448</p> <p>Phone: 812-342-4137 Fax 812-342-4145 7:00 am to 5:00 pm</p>
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<b>REGISTRATION INFORMATION</b>
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*(Please complete a separate form for each registrant - photocopies acceptable)*

**Full Name** \_\_\_\_\_

(to appear on namebadge) First

Middle

Last

**Company** \_\_\_\_\_**Address** \_\_\_\_\_**City/State/Zip** \_\_\_\_\_**Phone#** \_\_\_\_\_**Fax#** \_\_\_\_\_**Email:** \_\_\_\_\_**Spouse/Guest** \_\_\_\_\_

(to appear on namebadge) First

Middle

Last

**Child (please list each name followed by age)** \_\_\_\_\_

<b>Event</b>	<b>Registration Fees</b>	<b>Number Attending</b>	<b>Amount Enclosed</b>
<b>Friday Reception</b> (includes open bar)	\$60 per person	_____	\$ _____
<b>Saturday Breakfast</b>	\$26 per person	_____	\$ _____
<b>Saturday Meeting</b> <i>(includes lunch)</i>	\$75 per person	_____	\$ _____
<b>Saturday Afternoon &amp; Evening:</b> <b>Keeneland Race Course &amp; Dinner</b> <b>At Holly Hill Inn</b>	\$35 per person	_____	\$ _____
<b>TOTAL MEETING REGISTRATION FEE ENCLOSED</b>			<b>\$ _____</b>

**Please make hotel reservations by March 14, 2008 to ensure the guaranteed group rate.**

If you have any questions, please contact Candace Cansler at the NCHA office at (828)466-2770.  
Make checks payable to: NCHA and mail with registration form to:

National Country Ham Association, Post Office Box 948, Conover, NC 28613  
Email: [eatham@countryham.org](mailto:eatham@countryham.org)

**National Country Ham Association**  
**Hyatt Regency at Lexington Center**  
**401 West High Street, Lexington, Kentucky 40507**  
**Tentative Agenda**  
**April 4-6, 2008**

Sleeping room reservations may be made by calling **800-233-1234** or the hotel directly at **859-253-1234** and reference our group: National Country Ham. Room reservations must be made by **March 14, 2008**. The hotel room rate for the group is \$119 per night.

**THURSDAY, April 3, 2008**      Attendees check in hotel

**FRIDAY, April 4, 2008**

12:00 pm      LUNCH (provided for Board members) (at the UKY Goodbarn)

12:00 pm      Register Hams for competition (at the UKY Goodbarn)  
(Hams for the competition must be onsite by 1 p.m.)

12:30 pm      ***Board of Directors Meeting*** (at the UKY Goodbarn)

2:00 pm      Break

4:00 pm      Meeting ends

Hotel Check-In

6:00 pm      ***Welcome Reception*** (at Hotel)

Dinner on Your Own

**SATURDAY, April 5, 2008**

7:00 am      Country Ham breakfast (at hotel)

8:00 am      ***Exhibitors Setup*** (at the UKY Goodbarn)

8:00 am      Welcome

8:05 am      Meeting (at the UKY Goodbarn) ***Annual Membership Meeting***

8:30 am      ***“Hands on Workshop/Adding Value to Your Operation”***

Led by: Dr. Greg Rentfrow (UKY), Dr. Dana Hanson (NCSU) & Dr. Benji Mikel (MSU)

12:15 pm      LUNCH (SPONSORED BY EXHIBITORS) (at the UKY Goodbarn)

1:15 pm      Depart for Keeneland Race Course (complimentary UKY Transportation)

6:00 pm      Dinner: Holly Hill Inn, Midway, Kentucky

Return to hotel

**Make your hotel reservations NOW**  
**Hyatt Regency at Lexington Center**  
 401 West High Street, Lexington, Kentucky 40507  
 April 4-6, 2008

Sleeping room reservations may be made by calling **800-233-1234** or the hotel directly at **859-253-1234** and reference our group: National Country Ham. Room reservations must be made by **March 14, 2008**. The hotel room rate for the group is \$119 per night.

## Lexington Information

<http://www.visitlex.com/toptenlist.html>

### The *Bluegrass Region* "Top Ten List"

1. See over 50 breeds of horses at the [Kentucky Horse Park](#).
2. Try your luck at [Keeneland Race Course](#) during a race meet, or tour the grounds year round.
3. Meet our four-footed celebrities in their own homes on a [Horse Farm Tour](#).
4. Indulge in delightful [Dining](#) at one of our world-class, independently owned restaurants.
5. Visit four period [Historic Homes](#) of the area's most famous citizens.
6. Wander through the restored [Shaker Village at Pleasant Hill](#), the largest in the U.S.
7. Discover world-class [Shopping](#) in the heart of the Bluegrass.
8. Celebrate the living history of Kentucky Bourbon at four historic distilleries: [The Woodford Reserve Distillery](#), [Buffalo Trace](#), [Four Roses](#) and [Wild Turkey](#).
9. Explore the scenic beauty of horse farm country with the **Bluegrass Country Driving Tour\***. Call **1-800-845-3959** and we'll mail you our most popular map.
10. Enjoy shops, galleries, restaurants and historic sights in historic [Downtown Lexington](#).

For a complete listing of Lexington and Bluegrass Region attractions



## Chilton Consulting Group

P. O. Box 129, Rocky Face, Georgia 30740  
 Office Phone (706) 694-8325  
 Cell Phone (706) 264-1054  
 Fax (706) 694-8316

## Hoegger Food Technology, Inc.

322 Industrial Lane  
 Berlin, VT 05641  
 Phone 802-223-5400  
 Fax 802-223-5499  
 Toll Free 877-789-5400



**Robert M. Herroon**  
 Operations Manager

1808 Washington Avenue  
 St. Louis, MO 63103

Tel: 314-621-6688  
 Fax: 314-621-7585  
 bobm@weprint.com



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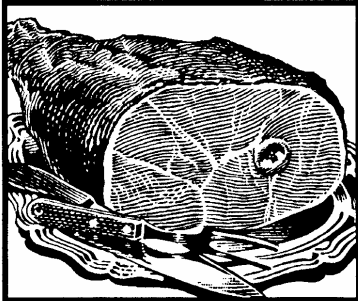
404 North Washington St., Shelby, NC 28150  
 Toll Free 1-877-610-2200

P.O. Box 1587  
 Shelby, NC 28151  
 djmajor@bellsouth.net

Office: 704-471-2200  
 Fax: 704-471-2202  
 Cell: 704-472-8515

# ASSOCIATE MEMBER SHOWCASE

Taste the Tradition



NATIONAL  
COUNTRY  
HAM  
ASSOCIATION

## REGISTRATION

SATURDAY, April 5, 2008

University of Kentucky Goodbarn  
N- 3 Ag Science North, Lexington, KY 40506

Associate Members wishing to display table top exhibits will be provided a table and signage. The tables will be located adjacent to the main meeting room. Any additional audio/visual requirements, electrical needs or special preparations will be billed at hotel rates. Confirmation and exhibition information will be forwarded upon receipt of registration.

NCHA Member Showcase Registration Fee: \$150.

Non-members Showcase Registration Fee: \$300.

2008 Associate Member Showcase Registration  
SATURDAY, April 5, 2008

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

Showcase Registration Fee Enclosed: \$ \_\_\_\_\_

Complete and mail or fax to:  
NCHA, P.O. Box 948, Conover, NC 28613

**Registration Deadline: March 14, 2008**

**Space is limited and will be assigned on a first come, first serve basis.**

*Please see enclosed agenda for Exhibit setup and visit times.  
For further information contact NCHA: phone or fax (828)466-2770  
Email: eatham@countryham.org*

*Join Us....*

***You Must Reserve Your Space Now***

**National Country Ham Association**

**Saturday, April 5, 2008**

*Group will depart the UKY Goodbarn at 1:15 p.m. Transportation compliments of University of Kentucky.*



**KEENELAND** 

*General Admission will allow us to enjoy Keeneland's live racing. It does not include seating or dining options. Some benches are available on a first come first serve basis. Cost is \$3.00. We will pay individually when we get there.*

*We will depart Keeneland Race Course and travel via UKY transportation to Midway, Kentucky for dinner at Holly Hill Inn. Dinner is reserved for 6 p.m. and \$35 will cover the cost of any menu item you choose. We must pay as a group, so please include your \$35 dinner fee with your meeting registration.*



**426 North Winter Street, Midway, KY 40347**

***This Form Must Reach the  
NCHA office by March 21, 2008***

**Full Name** \_\_\_\_\_

**Company** \_\_\_\_\_

**Address** \_\_\_\_\_

**City/State/Zip** \_\_\_\_\_

**Phone#** \_\_\_\_\_ **Email** \_\_\_\_\_

**Spouse/Guest** \_\_\_\_\_

**Total Amount Enclosed:** \_\_\_\_\_

Dinner Reservations with payment must be made at the NCHA office by **March 21, 2008.**

**(This cost is in addition to your meeting registration.)**

Candace Cansler, Executive Director  
NCHA, Post Office Box 948, Conover, NC 28613  
800-820-4426: email: [eatham@countryham.org](mailto:eatham@countryham.org)

***\*\*Children under 12 are welcome and may order from the children's menu upon arrival at the Restaurant.***

***"For a true food experience, it's Holly Hill Inn. You always know that with Ouita in the kitchen, you will get a beautiful meal of creative, fresh, local products peppered with a lot of love."***

***- Debbie Long, owner of Dudley's and Buddy's Bar and Grill in Lexington, as quoted in the Lexington Herald-Leader, March 4, 2007***



**NATIONAL COUNTRY HAM ASSOCIATION  
INCORPORATED**

**APPLICATION FOR MEMBERSHIP**

We hereby make application for membership in the National Country Ham Association Inc., a non-profit corporation established to promote and improve the Country Ham Industry across the nation.

We agree to pay annual dues as determined by the board of directors, and to pay quarterly check-off dues as approved by the board of directors. (**Note:** Check-off dues for Processor Members is further explained below).

All dues are used, at the direction of the board of directors, for the benefit of the Country Ham industry across the nation.

In making application for membership, we pledge to support NCHA in its endeavors and activities and will actively participate in its' programs, aims, and goals.

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone Number \_\_\_\_\_ FAX Number \_\_\_\_\_

Website Address: \_\_\_\_\_ e-mail: \_\_\_\_\_

Principals of company (name and title) \_\_\_\_\_

Recommended by \_\_\_\_\_

Brief description of your companies activities: (to be published in NCHA Membership Directory) \_\_\_\_\_

**MEMBERSHIP STATUS**

\_\_\_ \$100 **Processor Member** (Membership dues are due each year on October 1)

\_\_\_\_\_ **Number of hams cured per year. Used to determine quarterly check-off dues.**  
 (Held in strictest confidence.) Processor members also pay check - off dues in the amount of \$.0125 per ham. Minimum check-off is \$250 per year and maximum is \$6,250 per year. Check-off dues are billed quarterly. To determine your check-off dues calculate the number of hams cured in the past year; e.g. 50,000 hams cured multiply \$.0125 equals \$625. \$625 divided by four quarterly invoices equals \$156.25 due each quarter. \$625 check-off dues plus \$100 annual dues equals total dues of \$725 per year if you cure 50,000 hams annually.

\_\_\_ \$300 **Processor Member:** No curing: Further Processor only (Membership dues are due each year on Oct. 1)

\_\_\_ \$150 **Associate Member**(Vendor)(Membership dues are due each year on October 1)

Signature(required)

Date

**Make check payable to NCHA; mail to P.O. Box 948, Conover, NC 28613**

**NATIONAL COUNTRY HAM  
ASSOCIATION, INC.**

Post Office Box 948  
Conover, NC 28613

Phone: 800-820-4426  
Fax: 828-466-2770  
Email: eatham@countryham.org



**NGHA's Annual Meeting  
April 4-April 6, 2008**

*Promotion, development, and improvement of the  
business of country ham curers, and to encourage the  
sale and use of country cured meats through co-operative  
methods of production, promotion, education,  
advertisement, and trade shows are primary goals of the  
National Country Ham Association.*

**National Country Ham Association, Inc.  
Officers and Directors 2007-2008**

Officers

**President—Brian Harper**

Harper's Country Hams  
Clinton, KY  
(270)653-2081

**Vice-president-  
Billy Wilkins**

Wayco Hams  
Goldsboro, NC  
(800)962-2614

**Treasurer—Wayne Lord**

Lord's Sausage Company  
Dexter, GA  
(478)875-3101

Directors

**Candace Campbell**  
Mom 'n' Pop's Smokehouse

**Mark Mash**  
Miller's Country Hams

**Rufus Brown**  
Johnston County

**Wayne Lord**  
Lord's Sausage Company

**Sam Edwards, III**  
S. Wallace Edwards & Sons, Inc.

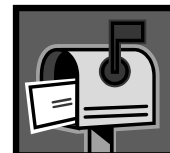
**Ray Anklam**  
Grote

**Bill Robertson**  
Finchville Farms

**Brian Harper**  
Harper's Country Hams

**Keith Fletcher**  
Burger's Smokehouse, Inc.

**Charlie Tripp**  
Tripp Country Hams



**2nd Quarter  
Dues Notices  
are in your**